Key Partners	Key Activities	Value Propositions	Customer Relationships	Customer Segments
Microsoft Azure	**Developing** video analytics algorithms	Actionable Business Intelligence	**Customer support**	
OpenAI	**Integrating** video surveillance systems		trust and credibility	Congrats!
seda	Marketing and Sales	Fast, Accurate, Scalable video analytics		form-scaff viva
HIKVISION	**Key Resources**		**Channels**	enza Tiswensi Centurion
First choice for security professionals	Cloud and edge computing platforms		DIGITAL MARKETING	TiBER WBHO Belo & Kies CONSTRUCTION
UNIVERSITY OF JOHANNESBURG	AI and video analytics software			WOOLWORTHS game builders warehouse
				Edcon makro Mr Price HOME
				Walmart Pick n Pay

Cost Structure	Revenue Streams
CLOUD COMPUTING	CONSULTING — Strategy, Advice, Expert, Business, Professional, Solution